

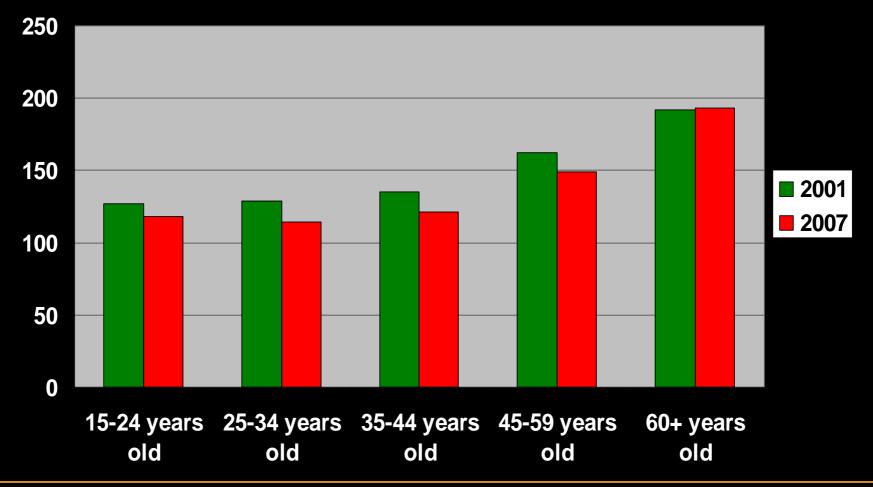
DAB & DAB+ in Switzerland

FM Radio Losing Share (1)

Time spent listening per day

radio SwiSs classic

(Filter: 15 minutes consecutive listening)



Swiss Satellite Radio / 15. Mai 2008

radio SWiSspOD

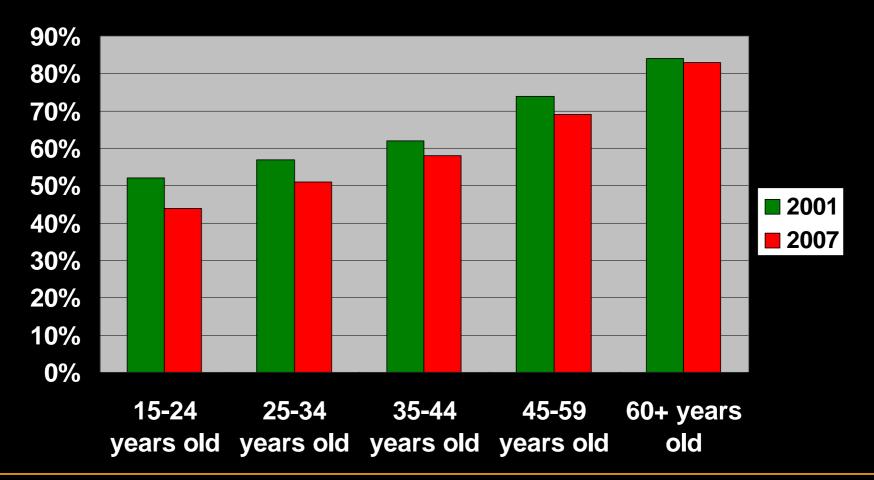
SWISS jaz

FM Radio Losing Share (2)

Daily reach of radio in Switzerland

radio SwiSs classic SWISS idz

(Filter: 15 minutes consecutive listening)



radio sWiSspOp

Digital Platforms on the Rise

e.g. Listening of Radio Swiss Jazz

radio SwiSs classic SWISS jaz

radio s<mark>WiSspO</mark>D

	2005	2006	2007	
FM (cable)	86.8%	83.2%	74.6%	-16%
Satellite	6.8%	8.3%	10.2%	67%
Internet	25.1%	33.8%	38.9%	65%
DAB	2.8%	11.2%	17.6%	629%

Public Radio Stations on FM

The Choice on FM in Berne is very limited...

radio SwiSs classic



rete



SWISS jaz

radio s<mark>VViSspO</mark>D

DRS Musikwelle

Public Radio Station on DAB

... in comparison to DAB digital radio



swiss classic

SWISS jaz

radio SWiSspOD





DAB Coverage in Figures

Coverage

- 85% DAB coverage now
- Full coverage by end of 2008

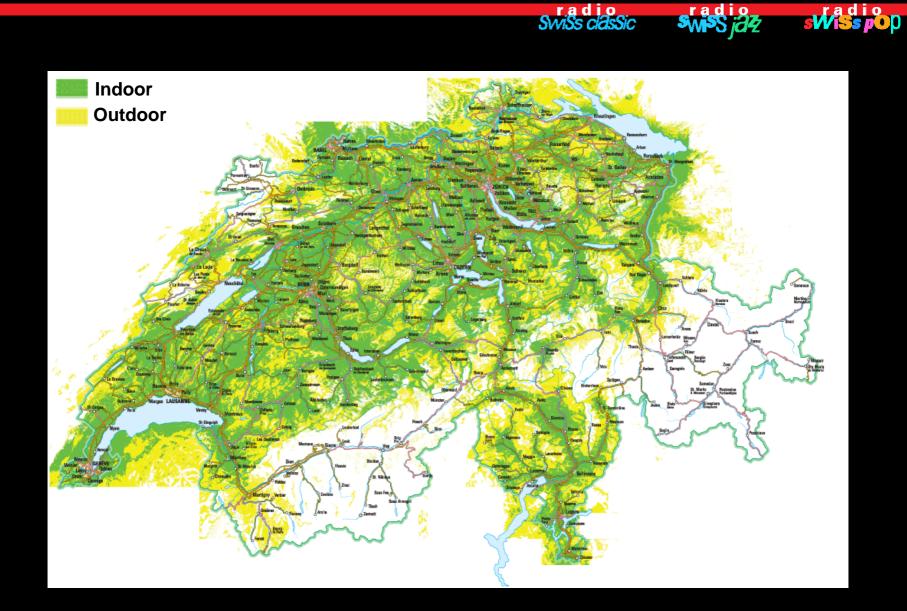
Transmitters

- 104 DAB transmitters on air now
- 45 new in the last 12 months
- 64 waiting to be switched on until end 2008

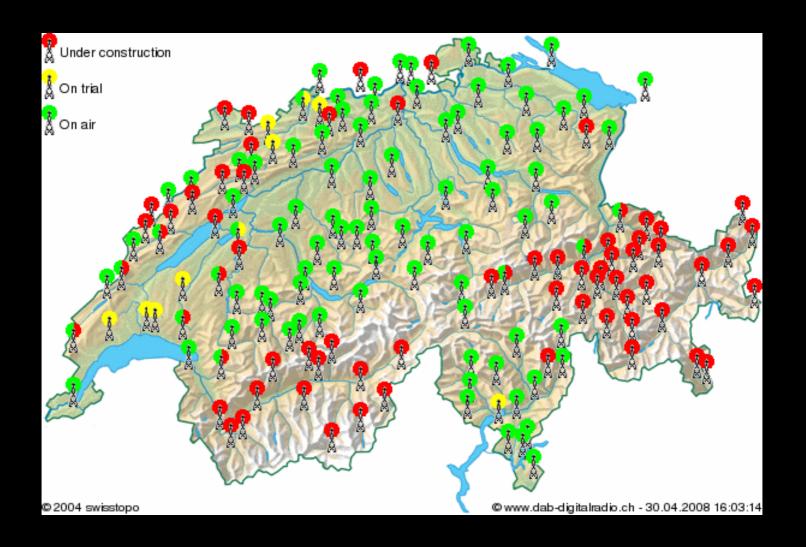
radio SwiSs classic SWISS jaz

radio SWi<mark>SspO</mark>D

DAB Coverage April 2008



DAB Transmitters



radio SwiSs classic SWISS jaz

radio sWiSspOp



New Programmes on DAB

German-speaking Switzerland





DRS 4 News 1. NEW

radio SwiSs classic

- DRS 1 2.
- 3. **DRS 2**
- DRS 3 4.
- 5. **DRS Musikwelle** (AM)

SWISS jaz

radio sWisspO0

- 6. **DRS** Virus
- 7. **Radio Swiss Classic**
- **Radio Swiss Jazz** 8.
- **Radio Swiss Pop** 9.
- 10. RSR La Première
- 11. RSI Rete Uno
- 12. Radio Rumantsch

French-speaking Switzerland











radio SwiSs classic

radio

radio

s/ViSs pOD



exclusive

exclusive:

exclusive!

exclusive!





SWISS jaz

radio s<mark>WiSspO</mark>D

Ξ

radio SwiSs classic

- 2. La Première
- 3. **Espace 2**
- **Couleur 3** 4.
- **Option Musique** 5.
- DRS 1 6.
- **Rete Uno** 7.
- 8. **Radio Rumantsch**
- **Radio Swiss Classic** 9.
- 10. Radio Swiss Jazz
- 11. Radio Swiss Pop



Italian-speaking Switzerland

A exclusive!	
exclusive!	
exclusive!	
exclusive!	exclusive!
exclusive!	exclusive!
exclusive!	exclusive!
	exclusive!
exclusive!	exclusive!
	exclusive!

Texclusive

1. World Radio Switzerland

SWISS jaz

radio S<mark>WiSspOD</mark>

radio SwiSs classic

- 2. Rete 1
- 3. Rete 2
- 4. Rete 3
- 5. Option Musique
- 6. DRS Musigwälle
- 7. Radio Rumantsch
- 8. Radio Swiss Classic
- 9. Radio Swiss Jazz
- 10. Radio Swiss Pop

AM Switch Off in Switzerland

Italian-speaking Switzerland in June 2008

radio SwiSs classic SWISS idz

radio S<mark>WiSs</mark>pOD

- French-speaking Switzerland in Dec 2008
- German-speaking Switzerland in Dec 2008
 - Former AM programme "DRS Musikwelle" will be broadcast on DAB exclusively
 - About 140,000 listeners on portable AM devices need to be moved to DAB

Commercial Radios on DAB+

In German-speaking Switzerland (expected to launch in early 2009)

- 8 licensed programmes:
 - Radiolab
 - Radio For Youngsters
 - Swiss Mountain Holiday Radio
 - SoundCity

Radio Eviva

radio SwiSs clasSic radio SV/iSSDOD

- Radio.ch
- RadioJay
- Djradio DELUXE
- 8 (or more) non-licensed plus 2 SRG programmes:
 - Radio Top Two, Swiss Music Radio, Radio Plus, Toxic.fm, Immo-Radio, Radio 32 Goldies, Digi-Box, Groove, 2 SRG programmes,
- Network operator:
 - SwissMediaCast AG (licensed to operate on channel 7D)

Commercial Radios on DAB+ (2)

In French-speaking Switzerland

radio SwiSs clasSic SWISS idz

radio sWiSspOp

- Call for tender recently opened (until July 2008)
 - 8 programme licences
 - expected to launch in late 2009

In Italian-speaking Switzerland

• Call for tender expected to open in late 2008

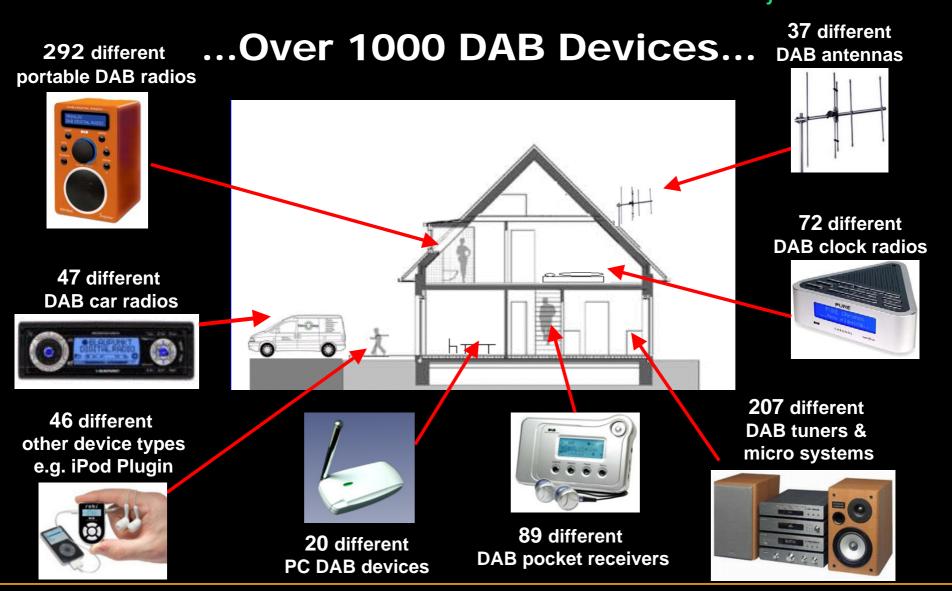


DAB Market

Wide Choice of Receivers Worldwide

radio SwiSs classic Swiss jaz

radio S<mark>WiSspO</mark>D



... Some of Which Are DAB+ Ready!

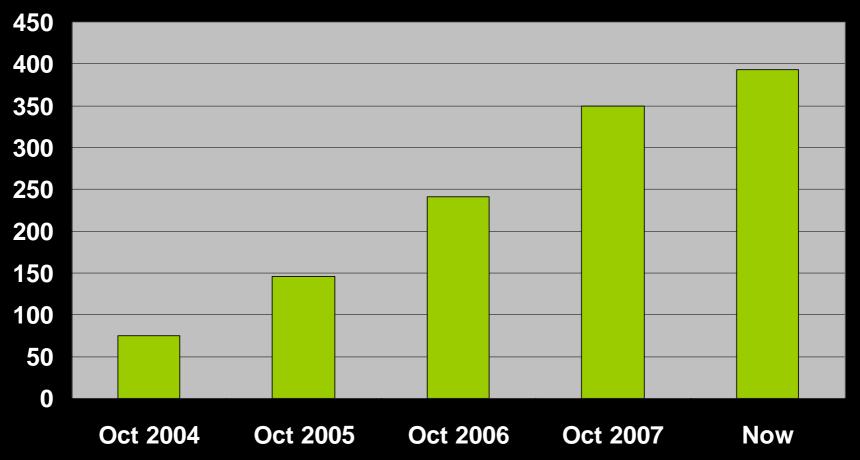


393 For Sale in Switzerland Alone

Choice of DAB Receiver Models Available in Switzerland

radio SwiSs classic SWISS jaz

radio S<mark>WiSs</mark>pOD

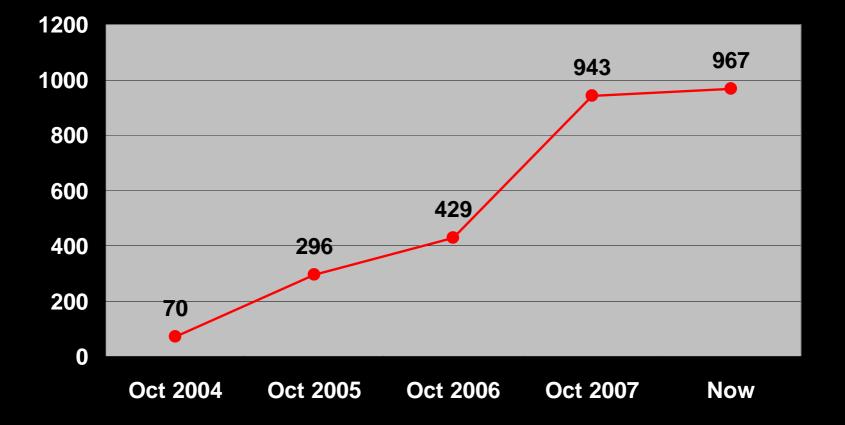


Almost 1000 DAB Retailers...

Number of Swiss Hi-Fi Retailers Selling DAB

radio SwiSs classic SWISS idz

radio s<mark>WiSspO</mark>D



...And All Big Chains Sell DAB Radios

radio SwiSs classic







radio swisspop

SWISS jaz



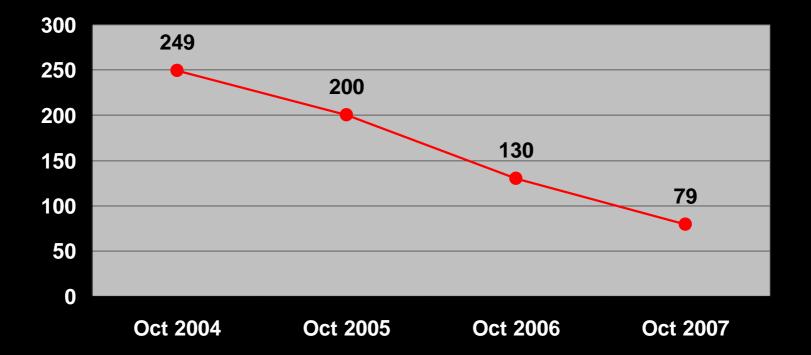




Receivers Are Getting Cheaper

Low-priced DAB receiver in Swiss Francs

radio SwiSs classic



radio Wi**SspO**D

SWISS jaz

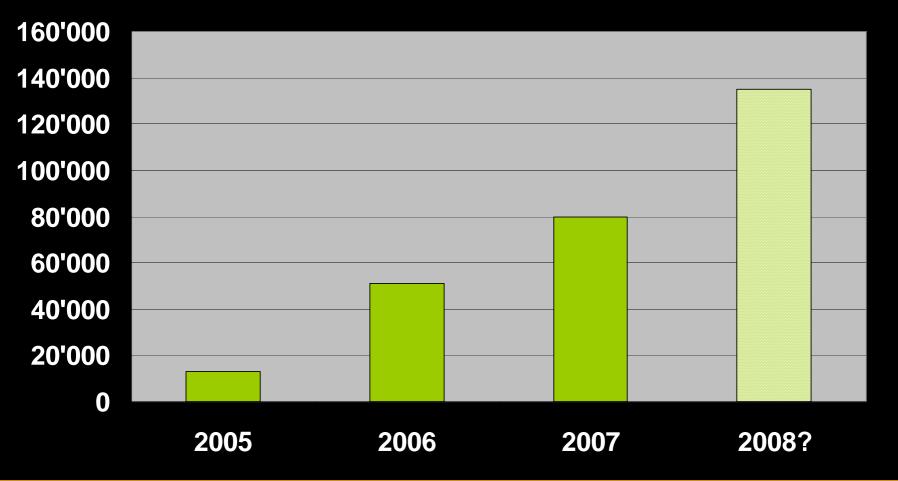
Consumer Interest Growing

Sales of DAB Receivers in Switzerland

r a d i o SwiSs classic SWISS idz

radio s<mark>WiSspO</mark>D

(accumulative)







B2B Marketing

- Prepare market for launch of DAB+
 - Regular meetings with manufacturers, importers/distributors and major hi-fi chains
 - DAB "only" stocks to be sold off at AM shut down
 - Devices imported after end 2008 have to be DAB+ or DAB+ upgradeable

radio SwiSs clasSic SWISS idz

s<mark>WiSspOD</mark>

 Information on DAB+ receivers always up to date on B2B and B2C platform www.DAB-digitalradio.ch

5-Week-Campaign to Consumers April and May 2008

radio SwiSs classic Swissidz

radio S<mark>WiSspOD</mark>

- Stands on 14 locations in metropolitan areas
 - 85,000 info brochures distributed
- Online ads on all major Swiss media websites
 - 8 million ad impressions
- Radio draws of 2000 DAB+ upgradeable receivers
 - On location (scratch cards)
 - On-air on all SRG radio stations
 - Online on all SRG radio websites
- Interactive platform www.DABpromotion.ch

Online Ads

radio SwiSs classic



Scatta & vinci!



Invia la fotografia della tua vecchia radio e vinci ogni giorno una delle 30 radio digitali DAB in palio.





Invia la fotografia e vinci radio digitali DAB

Aguzza le orecchie e vinci ogni giorno una delle 30 radio digitali DAB in palio.



Aguzza le orecchie e vinci ogni giorno una delle 30 radio digitali DAB in palio.

SWISS jaz

radio sWiSspOp



Various Info Brochures



Web Information Platform

			Svv	Šs cl a sSic	swiss jär	z sv	ViSs pO	
🌽 DAB - Ricevitori DAB - W	/indows Internet Explorer	provided by swissinfo						
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	gital Audio Broadcasting ITALIANO ENGLISH			DAB - Rad La radio d 2	lio digitale lel futuro search			
Cos'è il DAB?	Ricevitori DAB							
Ricezione DAB	In questa banca dati sono rubricate le informazioni su tutti i <u>393 ricevitori DAB in vendita in Svizzera</u> . Sul mercato internazionale si trovano <u>1039 modelli di ricevitori DAB</u> . Cerca fra i ricevitori DAB in vendita in Svizzera							
Stazioni radio								
Ricevitori								
Rivenditori								
Malfunzionamenti	Categoria	Tutti i ricevitori	•					
DAB News	Prezzo	min. CHF 0 💌						
Forum		max. Qualsiasi 💌						
Glossario	Produttore Funzione DAB	Tutti	▼ duci por DAP					
Links		□ funzione pausa/riproo □ funzione rewind per [□ funzione record per [□ DAB+ ^{upgradeable}	DAB					
Accesso per i rivenditori	Altre caratteristiche	□ OUC □ lettore di CD □ riproduttore MP3						
]		□ svedlia		📑 😜 Interne	t 🕀	100% -		



Thank you - questions?

For more information please contact:

larissa.erismann@ssatr.ch